**Stephen F. Cotta II**

**1801 L Street, APT 344, Sacramento, CA 95811 | Phone 916-607-5742**

**stephencotta@ymail.com**

**Professional Summary**

Goal oriented sales and marketing in technology dedicated to high levels of customer satisfaction and meeting aggressive business goals. Persuasive and personable with specialized knowledge in Digital Technology and Business.

**Skills**

* Sales & Marketing
* Customer Service
* Public Speaking
* Technical Writing
* Music Recording / Performance Artist / Photography
* Data Analytics
* Microsoft 360

**Education**

BA in Economics | CSUS Sacramento Graduate Dec 2019

BA in English | California Polytechnic University San Luis Obispo Two years towards Undergraduate Degree

High School Diploma | Jesuit Preparatory High School Carmichael

**Work Experience**

Day Trader | Self Employed May 2016- Current

Zumiez Sales Associate | Zumiez June 2013

Woodstocks Cook | Woodstocks Pizza Jan-June 2014

Sales/Business Manager | Vemma Nutrition May 2013-June 2014

Athletic Conditioning Counselor | Jesuit High School Summer 2012

**Awards**

* National Rugby Champion 2010, 2011, and 2013
* Carnegie Hall Performance Award 2011 and 2013
* Outstanding Service Awards – Academic Awards 2011-2013
* State Honors Choir – First Place Chamber Leader 2011-2013
* Recording/Performing Artist – Reckless Abandon
* Jesuit Honor Roll: 2011-2013
* Sacramento State Honor Roll: 2017-2019

**Community Service**

* Muscular Dystrophy Association Camp Leader 2012 and 2013
* Jesuit High School Choir Leader 2009-2013
* St. Ignatius Festival Music Performances 2006-2014
* Stanford Ranch Lead Food Drive 2009-2013
* Jesuit High School Recruiting Events Host 2009-2014
* Fund Development at Jesuit 2009-2013
* Student Tutor – Music 2007-2013